

USDA Weekly Retail Turkey Feature Activity

Fri. Sep 07, 2007

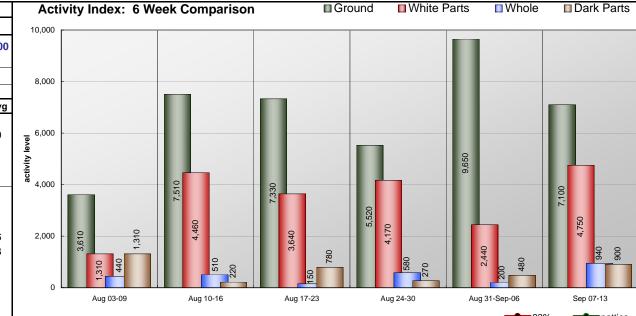
■ Dark Parts

Whole

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 09/07 thru 09/13.

(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

NATIONAL SUMMARY													
	THIS	WEEK	LAST	WEEK	LAST YEAR								
Feature Rate 1/	41.5% of 17,000		45.9% (of 17,000	51.6% of 17,000 outlets								
reature reate in	out	tlets	outlets										
Special Rate 4/	3.4%		0.8%		5.8%								
Activity Index 2/	14,690		13,780		13,660								
3/	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg							
WHOLE BIRDS:													
Fresh - Hens	450	1.14	10	1.18	160	1.10							
" - Toms	30	1.19	10	1.18									
Frozen - Hens	230	0.72	180	0.99									
" - Toms	230	0.72											
PARTS:													
Breast:													
Bone-in, whole													
Fresh	390	1.96	120	1.94	290	1.96							
Frozen	560	1.61	360	1.47	350	1.58							
Hotel Style													
Fresh	610	0.94											
Frozen													
Split, bone-in													
Fresh	230	2.94											
Rotisserie	470	7.74	650	6.40	820	5.44							
Boneless, whole					140	3.33							
Cutlets	980	4.25	760	3.86	2,100	4.10							
Cutlets, thin sliced			550	3.97	560	4.09							
Strips	560	4.19											
Tenders	950	3.94			1,440	3.91							
Marinated Tenders	620	3.89	1,000	3.40									
Drumsticks	450	1.46	100	1.35	40	1.34							
Thighs					20	1.39							
Wings	450	1.46	100	1.35	20	1.49							
Necks													
Smoked Drumsticks			150	2.18	40	1.67							
Smoked Wings			130	2.29	10	2.49							
Smoked Necks													
GROUND TURKEY:	7,100	2.62	9,650	2.45	7,670	2.47							
Patties	1,690	2.51	1,400	2.67	440	2.73							
Sausage	1,350	2.40	3,070	2.50	1,560	2.43							
85% lean	1,060	1.79	1,420	1.85	570	1.69							
93% lean	1,680	2.33	2,930	2.24	3,810	2.04							
Breast	1,320	4.00	830	3.66	1,290	4.02							
Rolls (frsh/frz 1 lb.)	380	1.09	10	1.49									

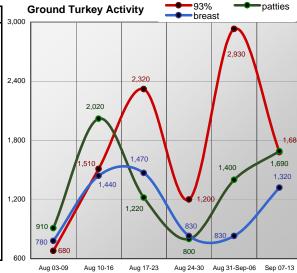


■ Ground

Retail featuring of turkey products is up in the post-Labor Day period with a broad offering of items across the country and a slight focus shift away from ground turkey to parts. Whole birds are featured more frequently, predominately on the West Coast, with a notable number of stores offering kosher birds for the upcoming Rosh Hashanah (Jewish New Year) holiday on September 12. Whole breasts continue to be offered with frozen breasts featured at higher average prices. Boneless white parts of all types are common in ad space and at higher asking prices. Dark parts increased in offer late in the ad cycle on higher average sale prices. Ground turkey featuring is less active than last week but all categories are well-represented at

mostly lower average feature prices.

Turkey Featuring - 09/07 thru 09/13



All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites. 1/: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300).3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)

Note: rolls not included in ground fresh ground turkey total and weighted average.



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	EASTERN U.S. (CT,DC,DE,FL,GA,MA,MD,ME,NC,NH,NJ, NY,PA,RI,SC,VA,VT,WV)			CENTRAL U.S. (AL,AR,IA,IL,IN,KS,KY,LA,MI,MN,MO,MS,ND, NE, OH, OK,SD,TN,TX,WI)			WESTERN U.S. (AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY)				
Feature Rate 1/					40.1% of 5,300 sampled outlets			49.2% of 3,750 sampled outlets			
Special Rate 4/	4.1% of stores w/ no-price promotions			0.2% of stores w/ no-price promotions			6.6% of stores w/ no-price promotions				
Activity Index 2/	Activity Index = 5,840			Activity Index = 5,040			Activity Index = 3,430				
	Price Range Summary		/	Price Range	Summary		Price Range	Summary			
	(\$/pound)		∕td Avg	(\$/pound)		Vtd Avg	(\$/pound)		Vtd Avg		
WHOLE BIRDS:											
Fresh - Hens	0.99 - 1.19	140	1.03				1.19	310	1.19		
" - Toms	1.19	30	1.19								
Frozen - Hens				0.69	210	0.69	0.99	20	0.99		
" - Toms				0.69	210	0.69	0.99	20	0.99		
PARTS:											
Breast:											
Bone-in, whole											
Fresh	1.99	350	1.99	1.49	20	1.49	1.99	20	1.99		
Frozen	1.49 - 1.99	200	1.58	1.39 - 1.89	330	1.62	1.69	30	1.69		
Hotel Style											
Fresh	0.87 - 0.99	610	0.94								
Frozen											
Split, bone-in											
Fresh	2.29 - 2.99	230	2.94								
Rotisserie	6.45 - 7.99	100	6.82	7.99	240	7.99	7.99	130	7.99		
Boneless, whole											
Cutlets	3.49 - 3.99	160	3.94	3.69 - 4.99	430	4.11	4.54	390	4.54		
Cutlets, thin sliced											
Strips				3.69	230	3.69	4.54	330	4.54		
Tenders	3.99	50	3.99	3.69 - 4.39	430	3.88	3.99	470	3.99		
Marinated Tenders	3.73 - 4.26	160	3.96	2.66 - 4.26	150	3.06	4.26	310	4.26		
Drumsticks	1.19 - 1.59	430	1.46	1.59	20	1.59					
Thighs											
Wings	1.19 - 1.59	430	1.46	1.59	20	1.59					
Necks											
Smoked Drumsticks											
Smoked Wings											
Smoked Necks											
GROUND TURKEY:											
Patties	1.79 - 2.99	990	2.45	2.00 - 3.00	560	2.48	3.00 - 3.49	140	3.06		
Sausage	1.83 - 3.27	790	2.51	1.79 - 2.46	420	2.30	2.06 - 2.86	140	2.15		
85% lean	1.89	60	1.89	1.19 - 2.31	850	1.76	1.59 - 2.00	150	1.97		
93% lean	2.00 - 2.99	600	2.41	1.66 - 2.68	640	2.31	1.99 - 2.79	440	2.26		
Breast (99-100% lean)	3.68 - 4.22	510	3.98	3.84 - 4.39	280	4.03	3.99	530	3.99		
Rolls (frsh/frz 1 lb.)	1.00	130	1.00	0.85 - 1.99	250	1.13			2 of		